

**Schedule A**  
**WUSF-FM (1357)**  
**Tampa , FL**

**NFFS Excluded?**

If you have an NFFS Exclusion, please click the "NFFS X" button, and enter your NFFS data.



**Source of Income**

|   | 2018 data   | 2019 data |
|---|-------------|-----------|
| 1. Amounts provided directly by federal government agencies   | \$5,970     | \$5,511   |
| A. Grants for facilities and other capital purposes   | \$0         | \$0       |
| B. Department of Education  | \$0         | \$0       |
| C. Department of Health and Human Services  | \$0         | \$0       |
| D. National Endowment for the Arts and Humanities   | \$0         | \$0       |
| E. National Science Foundation  | \$0         | \$0       |
| F. Other Federal Funds (specify)  | \$5,970     | \$5,511   |
| Description   | Amount      |           |
| FAA Tower Rental Revenue  | \$5,511     |           |
| 2. Amounts provided by Public Broadcasting Entities   | \$1,367,052 | \$561,746 |
| A. CPB - Community Service Grants   | \$560,359   | \$513,755 |
| B. CPB - all other funds from CPB (e.g. DDF, RTL, Programming Grants)   | \$0         | \$29,105  |
| C. PBS - all payments except copyright royalties and other pass-through payments. See Guidelines for details.                   | \$0         | \$0       |
| D. NPR - all payments except pass-through payments. See Guidelines for details.   | \$0         | \$0       |
| E. Public broadcasting stations - all payments  | \$806,693   | \$18,886  |
| F. Other PBE funds (specify)  | \$0         | \$0       |
| 3. Local boards and departments of education or other local government or agency sources  | \$0         | \$0       |
| 3.1 NFFS Eligible   | \$0         | \$0       |
| A. Program and production underwriting  | \$0         | \$0       |
| B. Grants and contributions other than underwriting   | \$0         | \$0       |
| C. Appropriations from the licensee   | \$0         | \$0       |
| D. Gifts and grants for facilities and equipment as restricted by the donor or received through a capital campaign (Radio only) | \$0         | \$0       |
| E. Gifts and grants received through a capital campaign but not for facilities and equipment                                    | \$0         | \$0       |
| F. Other income eligible as NFFS (specify)  | \$0         | \$0       |
| 3.2 NFFS Ineligible   | \$0         | \$0       |
| A. Rental income  | \$0         | \$0       |
| B. Fees for services  | \$0         | \$0       |
| C. Licensing fees (not royalties – see instructions for Line 15)  | \$0         | \$0       |
| D. Gifts and grants for facilities and equipment as restricted by the donor or received through a capital campaign (TV only)    | \$0         | \$0       |

|   |                  |                    |
|---|------------------|--------------------|
| E. Other income ineligible for NFFS inclusion   | \$0              | \$0                |
| <b>4. State boards and departments of education or other state government or agency sources</b>                                 | <b>\$106,682</b> | <b>\$106,682</b>   |
| 4.1 NFFS Eligible   | \$100,000        | \$100,000          |
| A. Program and production underwriting  | \$0              | \$0                |
| B. Grants and contributions other than underwriting   | \$100,000        | \$100,000          |
| C. Appropriations from the licensee   | \$0              | \$0                |
| D. Gifts and grants for facilities and equipment as restricted by the donor or received through a capital campaign (Radio only) | \$0              | \$0                |
| E. Gifts and grants received through a capital campaign but not for facilities and equipment                                    | \$0              | \$0                |
| F. Other income eligible as NFFS (specify)  | \$0              | \$0                |
| 4.2 NFFS Ineligible   | \$6,682          | \$6,682            |
| A. Rental income  | \$6,682          | \$6,682            |
| B. Fees for services  | \$0              | \$0                |
| C. Licensing fees (not royalties – see instructions for Line 15)  | \$0              | \$0                |
| D. Gifts and grants for facilities and equipment as restricted by the donor or received through a capital campaign (TV only)    | \$0              | \$0                |
| E. Other income ineligible for NFFS inclusion   | \$0              | \$0                |
| <b>5. State colleges and universities</b>   | <b>\$605,838</b> | <b>\$1,104,094</b> |
| 5.1 NFFS Eligible   | \$575,838        | \$1,074,094        |
| A. Program and production underwriting  | \$0              | \$0                |
| B. Grants and contributions other than underwriting   | \$0              | \$0                |
| C. Appropriations from the licensee   | \$575,838        | \$1,074,094        |
| D. Gifts and grants for facilities and equipment as restricted by the donor or received through a capital campaign (Radio only) | \$0              | \$0                |
| E. Gifts and grants received through a capital campaign but not for facilities and equipment                                    | \$0              | \$0                |
| F. Other income eligible as NFFS (specify)  | \$0              | \$0                |
| 5.2 NFFS Ineligible   | \$30,000         | \$30,000           |
| A. Rental income  | \$0              | \$0                |
| B. Fees for services  | \$30,000         | \$30,000           |
| C. Licensing fees (not royalties – see instructions for Line 15)  | \$0              | \$0                |
| D. Gifts and grants for facilities and equipment as restricted by the donor or received through a capital campaign (TV only)    | \$0              | \$0                |
| E. Other income ineligible for NFFS inclusion   | \$0              | \$0                |
| <b>6. Other state-supported colleges and universities</b>   | <b>\$0</b>       | <b>\$0</b>         |
| 6.1 NFFS Eligible   | \$0              | \$0                |
| A. Program and production underwriting  | \$0              | \$0                |
| B. Grants and contributions other than underwriting   | \$0              | \$0                |

|   |           |           |
|---|-----------|-----------|
|   | \$0       | \$0       |
| C. Appropriations from the licensee   | \$0       | \$0       |
| D. Gifts and grants for facilities and equipment as restricted by the donor or received through a capital campaign (Radio only) | \$0       | \$0       |
| E. Gifts and grants received through a capital campaign but not for facilities and equipment                                    | \$0       | \$0       |
| F. Other income eligible as NFFS (specify)  | \$0       | \$0       |
| 6.2 NFFS Ineligible   | \$0       | \$0       |
| A. Rental income  | \$0       | \$0       |
| B. Fees for services  | \$0       | \$0       |
| C. Licensing fees (not royalties – see instructions for Line 15)  | \$0       | \$0       |
| D. Gifts and grants for facilities and equipment as restricted by the donor or received through a capital campaign (TV only)    | \$0       | \$0       |
| E. Other income ineligible for NFFS inclusion   | \$0       | \$0       |
| 7. Private colleges and universities  | \$2,000   | \$0       |
| 7.1 NFFS Eligible   | \$2,000   | \$0       |
| A. Program and production underwriting  | \$0       | \$0       |
| B. Grants and contributions other than underwriting   | \$2,000   | \$0       |
| C. Appropriations from the licensee   | \$0       | \$0       |
| D. Gifts and grants for facilities and equipment as restricted by the donor or received through a capital campaign (Radio only) | \$0       | \$0       |
| E. Gifts and grants received through a capital campaign but not for facilities and equipment                                    | \$0       | \$0       |
| F. Other income eligible as NFFS (specify)  | \$0       | \$0       |
| 7.2 NFFS Ineligible   | \$0       | \$0       |
| A. Rental income  | \$0       | \$0       |
| B. Fees for services  | \$0       | \$0       |
| C. Licensing fees (not royalties – see instructions for Line 15)  | \$0       | \$0       |
| D. Gifts and grants for facilities and equipment as restricted by the donor or received through a capital campaign (TV only)    | \$0       | \$0       |
| E. Other income ineligible for NFFS inclusion   | \$0       | \$0       |
| 8. Foundations and nonprofit associations   | \$187,379 | \$420,860 |
| 8.1 NFFS Eligible   | \$187,379 | \$420,860 |
| A. Program and production underwriting  | \$0       | \$0       |
| B. Grants and contributions other than underwriting   | \$187,379 | \$420,860 |
| C. Gifts and grants for facilities and equipment as restricted by the donor or received through a capital campaign (Radio only) | \$0       | \$0       |
| D. Gifts and grants received through a capital campaign but not for facilities and equipment                                    | \$0       | \$0       |
| E. Other income eligible as NFFS (specify)  | \$0       | \$0       |

|  |                            |                            |
|--|----------------------------|----------------------------|
| 8.2 NFFS Ineligible  | \$0                        | \$0                        |
| A. Rental income   | \$0                        | \$0                        |
| B. Fees for services   | \$0                        | \$0                        |
| C. Licensing fees (not royalties – see instructions for Line 15)   | \$0                        | \$0                        |
| D. Gifts and grants for facilities and equipment as restricted by the donor or received through a capital campaign (TV only)   | \$0                        | \$0                        |
| E. Other income ineligible for NFFS inclusion  | \$0                        | \$0                        |
| <b>9. Business and Industry</b>  | <b>\$2,294,986</b>         | <b>\$2,522,023</b>         |
| 9.1 NFFS Eligible  | \$2,188,179                | \$2,396,651                |
| A. Program and production underwriting   | \$2,188,179                | \$2,396,651                |
| B. Grants and contributions other than underwriting  | \$0                        | \$0                        |
| C. Gifts and grants for facilities and equipment as restricted by the donor or received through a capital campaign (Radio only)  | \$0                        | \$0                        |
| D. Gifts and grants received through a capital campaign but not for facilities and equipment   | \$0                        | \$0                        |
| E. Other income eligible as NFFS (specify)   | \$0                        | \$0                        |
| 9.2 NFFS Ineligible  | \$106,807                  | \$125,372                  |
| A. Rental income   | \$71,160                   | \$91,160                   |
| B. Fees for services   | \$0                        | \$0                        |
| C. Licensing fees (not royalties – see instructions for Line 15)   | \$0                        | \$0                        |
| D. Gifts and grants for facilities and equipment as restricted by the donor or received through a capital campaign (TV only)   | \$0                        | \$0                        |
| E. Other income ineligible for NFFS inclusion  | \$35,647                   | \$34,212                   |
| <b>Description</b>   | <b>Amount</b>              |                            |
| Revenues derived from advertising (web, eNews, podcast, app)   | \$34,212                   |                            |
| <b>10. Memberships and subscriptions (net of membership bad debt expense)</b>  | <b>\$2,797,756</b>         | <b>\$2,743,724</b>         |
| 10.1 NFFS Exclusion – Fair market value of premiums that are not of insubstantial value  | \$0                        | \$26,956                   |
| 10.2 NFFS Exclusion – All bad debt expenses from NFFS eligible revenues including but not limited to pledges, underwriting, and membership (unless netted elsewhere in Schedule A) | \$8,165                    | \$9,203                    |
| 10.3 Total number of contributors.   | <b>2018 data</b><br>17,930 | <b>2019 data</b><br>18,415 |
| <b>11. Revenue from Friends groups less any revenue included on line 10</b>  | <b>\$0</b>                 | <b>\$0</b>                 |
| 11.1 Total number of Friends contributors.   | <b>2018 data</b><br>0      | <b>2019 data</b><br>0      |
| <b>12. Subsidiaries and other activities unrelated to public broadcasting (See instructions)</b>   | <b>\$0</b>                 | <b>\$0</b>                 |
| A. Nonprofit subsidiaries involved in telecommunications activities  | \$0                        | \$0                        |
| B. NFFS Ineligible – Nonprofit subsidiaries not involved in telecommunications activities  | \$0                        | \$0                        |
| C. NFFS Ineligible – For-profit subsidiaries regardless of the nature of its activities  | \$0                        | \$0                        |
| D. NFFS Ineligible – Other activities unrelated to public broadcasting   | \$0                        | \$0                        |

| <b>Form of Revenue</b>   | <b>2018 data</b> | <b>2019 data</b> |
|--|------------------|------------------|
| 13. Auction revenue (see instructions for Line 13)   | \$0              | \$0              |
| A. Gross auction revenue   | \$0              | \$0              |
| B. Direct auction expenses   | \$0              | \$0              |
| 14. Special fundraising activities (see instructions for Line 14)  | \$225,595        | \$277,826        |
| A. Gross special fundraising revenues  | \$438,901        | \$478,421        |
| B. Direct special fundraising expenses   | \$213,306        | \$200,595        |
| 15. Passive income   | \$23,870         | \$23,991         |
| A. Interest and dividends (other than on endowment funds)  | \$2,428          | \$5,071          |
| B. Royalties   | \$21,442         | \$18,920         |
| C. PBS or NPR pass-through copyright royalties   | \$0              | \$0              |
| 16. Gains and losses on investments, charitable trusts and gift annuities and sale of other assets (other than endowment funds)                        | \$0              | \$0              |
| A. Gains from sales of property and equipment (do not report losses)   | \$0              | \$0              |
| B. Realized gains/losses on investments (other than endowment funds)   | \$0              | \$0              |
| C. Unrealized gains/losses on investments and actuarial gains/losses on charitable trusts and gift annuities (other than endowment funds)              | \$0              | \$0              |
| 17. Endowment revenue  | \$11,888         | \$13,607         |
| A. Contributions to endowment principal  | \$0              | \$0              |
| B. Interest and dividends on endowment funds   | \$11,888         | \$13,607         |
| C. Realized net investment gains and losses on endowment funds (if this is a negative amount, add a hyphen, e.g., "-1,765")                            | \$0              | \$0              |
| D. Unrealized net investment gains and losses on endowment funds (if this is a negative amount, add a hyphen, e.g., "-1,765")                          | \$0              | \$0              |
| 18. Capital fund contributions from individuals (see instructions)   | \$0              | \$0              |
| A. Facilities and equipment (except funds received from federal or public broadcasting sources)  | \$0              | \$0              |
| B. Other   | \$0              | \$0              |
| 19. Gifts and bequests from major individual donors  | \$1,022,300      | \$1,144,513      |
|  | <b>2018 data</b> | <b>2019 data</b> |
| 19.1 Total number of major individual donors   | 497              | 439              |
| 20. Other Direct Revenue   | \$5,035          | \$6,493          |
| <b>Description</b>   | <b>Amount</b>    |                  |
| Production, taping, or other broadcast related activities  | \$6,493          |                  |
| <b>Exclusion Description</b>   | <b>Amount</b>    |                  |
| Production, taping, or other broadcast related activities  | \$6,493          |                  |
| Line 21. Proceeds from the FCC Spectrum Incentive Auction, interest and dividends earned on these funds, channel sharing revenues, and spectrum leases | \$0              | \$0              |
| A. Proceeds from sale in spectrum auction  | \$0              | \$0              |
| B. Interest and dividends earned on spectrum auction related revenue   | \$0              | \$0              |
| C. Payments from spectrum auction speculators  | \$0              | \$0              |

|  |             |             |
|--|-------------|-------------|
| D. Channel sharing and spectrum leases revenues                              | \$0         | \$0         |
| E. Spectrum repacking funds  | \$0         | \$0         |
| 22. Total Revenue (Sum of lines 1 through 12, 13.A, 14.A, and 15 through 21) | \$8,869,657 | \$9,131,665 |

[Click here to view all NFFS Eligible revenue on Lines 3 through 9.](#)

[Click here to view all NFFS Ineligible revenue on Lines 3 through 9.](#)

### Adjustments to Revenue

|  | 2018 data   | 2019 data   |
|--|-------------|-------------|
| 23. Federal revenue from line 1.   | \$5,970     | \$5,511     |
| 24. Public broadcasting revenue from line 2.   | \$1,367,052 | \$561,746   |
| 25. Capital funds exclusion—TV (3.2D, 4.2D, 5.2D, 6.2D, 7.2D, 8.2D, 9.2D, 18A)   | \$0         | \$0         |
| 26. Revenue on line 20 not meeting the source, form, purpose, or recipient criteria  | \$5,035     | \$6,493     |
| 27. Other automatic subtractions from total revenue  | \$364,960   | \$398,808   |
| A. Auction expenses – limited to the lesser of lines 13a or 13b  | \$0         | \$0         |
| B. Special fundraising event expenses – limited to the lesser of lines 14a or 14b  | \$213,306   | \$200,595   |
| C. Gains from sales of property and equipment – line 16a   | \$0         | \$0         |
| D. Realized gains/losses on investments (other than endowment funds) – line 16b  | \$0         | \$0         |
| E. Unrealized investment and actuarial gains/losses (other than endowment funds) – line 16c  | \$0         | \$0         |
| F. Realized and unrealized net investment gains/losses on endowment funds – line 17c, line 17d   | \$0         | \$0         |
| G. Rental income (3.2A, 4.2A, 5.2A, 6.2A, 7.2A, 8.2A, 9.2A)  | \$77,842    | \$97,842    |
| H. Fees for services (3.2B, 4.2B, 5.2B, 6.2B, 7.2B, 8.2B, 9.2B)  | \$30,000    | \$30,000    |
| I. Licensing Fees (3.2C, 4.2C, 5.2C, 6.2C, 7.2C, 8.2C, 9.2C)   | \$0         | \$0         |
| J. Other revenue ineligible as NFFS (3.2E, 4.2E, 5.2E, 6.2E, 7.2E, 8.2E, 9.2E)   | \$35,647    | \$34,212    |
| K. FMV of high-end premiums (Line 10.1)  | \$0         | \$26,956    |
| L. All bad debt expenses from NFFS eligible revenues including but not limited to pledges, underwriting, and membership (Line 10.2)                      | \$8,165     | \$9,203     |
| M. Revenue from subsidiaries and other activities ineligible as NFFS (12.B, 12.C, 12.D)  | \$0         | \$0         |
| N. Proceeds from spectrum auction and related revenues from line 21.   | \$0         | \$0         |
| 28. Total Direct Nonfederal Financial Support (Line 22 less Lines 23 through 27).<br>(Forwards to line 1 of the Summary of Nonfederal Financial Support) | \$7,126,640 | \$8,159,107 |

### Comments

| Comment  | Name          | Date       | Status |
|--|---------------|------------|--------|
| FY19 includes the following:<br>WUNC - The American Homefront Grant ending Sept'18 \$3,943; and WUNC - The American Homefront Grant ending Dec'20 \$14,943 | Timothy Smith | 12/17/2019 | Note   |
| CPB-Veterans Coming Home Grant \$25,000; and CPB-Education Innovation Planning Grant \$4,105   | Timothy Smith | 12/17/2019 | Note   |
| Per Biniam Debebe at CPB, Bulls Radio revenue totaling \$30,000 should be included on  | Timothy Smith | 12/17/2019 | Note   |

| Comment  | Name          | Date       | Status |
|--|---------------|------------|--------|
| line 5.2B Payments for the following services do not qualify as NFFS (i.e. WUSF provided services for Bulls Radio that includes studio and remote equipment maintenance, broadcast and IT equipment maintenance, equipment and troubleshooting training, and formal and informal mentoring and training opportunities to Bulls Radio staff in various departments of WUSF)                                 |               |            |        |
| FY19 includes a gift from the Kretzmer Family Charitable Foundation \$100,000; and gifts totaling \$126,000 from various foundations/trusts for our Sarasota/Manatee reporter.   | Timothy Smith | 12/17/2019 | Note   |
| FY19 includes a vehicle donation program and three (3) special events. The three (3) special events were The Longest Table, Science Friday, and a Scotland Tour. These activities met the definition of special fundraising activities per the financial reporting guidelines, and were conducted to raise funds for the grantee and are explicitly promoted to the public as a benefit for the grantee.   | Timothy Smith | 12/17/2019 | Note   |
| FY19 line 14A includes gross revenues from the two (2) special events totaling \$309,314; net revenues from one (1) special event totaling \$11,500 related to our Scotland tour (check received was net of fees from the organization managing the tour); and net vehicle donations totaling \$157,607; the vehicle donations are recorded net of fees from the organization managing the cars donations. | Timothy Smith | 12/17/2019 | Note   |
|  | Timothy Smith | 12/17/2019 | Note   |
| Appropriations from the University increased \$498,256 in FY19 as a result of WUSF-TV going dark October 2017. WUSF-FM now receives the appropriation that WUSF-TV used to get as additional funds.  | Timothy Smith | 12/18/2019 | Note   |
|  | Timothy Smith | 12/18/2019 | Note   |
| FY18 included the following:<br>WUNC - The American Homefront Grant \$27,707;<br>WUNC - The American Homefront - Exp Reim for R O'Brien (News) \$23,750; Debt Forgiveness from WUSF-TV \$715,139 (as a result of WUSF-TV permanently signing off 10/15/17); Transfer fixed asset from WUSF-TV \$5,200; Transfer balance in Martin Endowment from WUSF-TV   | Timothy Smith | 12/19/2019 | Note   |

**Comment**                      **Name**                      **Date**                      **Status**  
 \$34,477; WMFE - Underwriting  
 commission revenue \$420

**Schedule B WorkSheet**  
**WUSF-FM (1357)**  
**Tampa , FL**

- Rate is applicable to other sponsored activities
- Rate is applicable to institutional and other sponsored activities
- Rate is applicable to all programs

|   | <b>2018</b> | <b>2019</b>  |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
|---|-------------|--------------|-------------|--------|------------------|---------|------------------|----------|---|-----------|---------------|----------|----------|----------|-------------|-----------|---------------|----------|----------------|-----------|------------------------|---------|--------------|---------|
| <b>1. Determine station net direct expenses</b>   |             |              |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| 1a. Total station operating expenses and capital outlays (Schedule E line 10)   | \$9,413,148 | \$10,779,819 |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| 1b.1. Capital outlays (from Schedule E, Line 9 total)   | \$80,597    | \$98,852     |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| 1b.2. Depreciation  | \$261,128   | \$265,553    |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| 1b.3. Amortization  | \$0         | \$0          |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| 1b.4. In-kind contributions (services and other assets)   | \$893,933   | \$802,331    |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| 1b.5. Indirect administrative support (see Guidelines for instructions)   | \$1,216,010 | \$1,406,228  |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| 1b.6. Donated property and equipment (if not included on line 1b.1)   | \$0         | \$0          |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| 1b.7. Report costs here that are not part of the base per the licensee's federal negotiated indirect cost rate agreement. (Commonly excluded: general and administrative, fundraising, membership development, and grant solicitation costs.)   | \$1,137,476 | \$1,438,733  |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| <table border="0" style="width: 100%;"> <thead> <tr> <th style="text-align: left;">Description</th> <th style="text-align: right;">Amount</th> </tr> </thead> <tbody> <tr> <td>Bad Debt Expense</td> <td style="text-align: right;">\$9,203</td> </tr> <tr> <td>Direct Utilities</td> <td style="text-align: right;">\$76,647</td> </tr> <tr> <td>Salaries and related benefits for Fundraising</td> <td style="text-align: right;">\$821,776</td> </tr> <tr> <td>Telemarketing</td> <td style="text-align: right;">\$46,157</td> </tr> <tr> <td>Premiums</td> <td style="text-align: right;">\$43,896</td> </tr> <tr> <td>Direct Mail</td> <td style="text-align: right;">\$176,103</td> </tr> <tr> <td>On-Air Pledge</td> <td style="text-align: right;">\$72,735</td> </tr> <tr> <td>Special Events</td> <td style="text-align: right;">\$182,702</td> </tr> <tr> <td>Fulfillment (Premiums)</td> <td style="text-align: right;">\$1,639</td> </tr> <tr> <td>Premium Drop</td> <td style="text-align: right;">\$7,875</td> </tr> </tbody> </table> |             |              | Description | Amount | Bad Debt Expense | \$9,203 | Direct Utilities | \$76,647 | Salaries and related benefits for Fundraising | \$821,776 | Telemarketing | \$46,157 | Premiums | \$43,896 | Direct Mail | \$176,103 | On-Air Pledge | \$72,735 | Special Events | \$182,702 | Fulfillment (Premiums) | \$1,639 | Premium Drop | \$7,875 |
| Description   | Amount      |              |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| Bad Debt Expense  | \$9,203     |              |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| Direct Utilities  | \$76,647    |              |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| Salaries and related benefits for Fundraising   | \$821,776   |              |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| Telemarketing   | \$46,157    |              |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| Premiums  | \$43,896    |              |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| Direct Mail   | \$176,103   |              |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| On-Air Pledge   | \$72,735    |              |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| Special Events  | \$182,702   |              |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| Fulfillment (Premiums)  | \$1,639     |              |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| Premium Drop  | \$7,875     |              |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| 1b.8. Total deductions  | \$3,589,144 | \$4,011,697  |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |
| 1c. Station net direct expenses   | \$5,824,004 | \$6,768,122  |             |        |                  |         |                  |          |   |           |               |          |          |          |             |           |               |          |                |           |                        |         |              |         |

**2. Modify licensee negotiated cost rate**

If the station's direct expenses are not included in the cost base, do not continue with this worksheet

|   |        |        |
|---|--------|--------|
| 2a. Licensee's negotiated indirect cost rate                  | %34.5  | %34.5  |
| Less: rate components that do not benefit station operations: |        |        |
| 2b.1. Departmental administration                             | %10.91 | %10.91 |
| 2b.2. Sponsored projects administration                       | %0     | %0     |
| 2b.3. Library support   | %1.3   | %1.3   |
| 2b.4. Other   | %1.2   | %1.2   |



| Description   | Amount | 2018        | 2019        |
|---|--------|-------------|-------------|
| Interest  | \$1    |             |             |
| 2b.5. Total deductions (sum of 2b.1 through 2b.4)                         |        | \$13.41     | \$13.41     |
| 2c. Modified cost rate  |        | \$21.09     | \$21.09     |
| <b>3. Apply modified rate to station net direct expenses</b>              |        |             |             |
| 3a. Station net direct expenses from line 1c                              |        | \$5,824,004 | \$6,768,122 |
| 3b. Modified cost rate from line 2c                                       |        | \$21.09     | \$21.09     |
| <b>4. Total indirect support (forwards to line 1 of Schedule B Tab 3)</b> |        | \$1,228,282 | \$1,427,396 |

Comments

| Comment  | Name | Date | Status |
|--|------|------|--------|
| Occupancy List<br>WUSF-FM (1357)<br>Tampa , FL |      |      |        |

| Schedule B Totals            | Type of Occupancy Location | Value |
|------------------------------|----------------------------|-------|
| WUSF-FM (1357)<br>Tampa , FL |                            |       |

|  | 2018 data   | 2019 data   |
|--|-------------|-------------|
| 1. Total support activity benefiting station   | \$1,228,282 | \$1,427,396 |
| 2. Occupancy value   | 0           | \$0         |
| 3. Deductions: Fees paid to the licensee for overhead recovery, assessment, etc.                             | \$12,488    | \$21,419    |
| 4. Deductions: Support shown on lines 1 and 2 in excess of revenue reported in financial statements.         | \$-216      | \$-251      |
| 5. Total Indirect Administrative Support (Forwards to Line 2 of the Summary of Nonfederal Financial Support) | \$1,216,010 | \$1,406,228 |
| 6. Please enter an institutional type code for your licensee.  | SU          | SU          |

Comments

| Comment                                    | Name | Date | Status |
|--|------|------|--------|
| Schedule C<br>WUSF-FM (1357)<br>Tampa , FL |      |      |        |

|  | 2018 data   | Donor Code | 2019 data |
|--|-------------|------------|-----------|
| 1. PROFESSIONAL SERVICES (must be eligible as NFFS)  | \$5,902     |            | \$10,300  |
| A. Legal   | \$0         |            | \$0       |
| B. Accounting and/or auditing  | BS \$3,500  | BS         | \$10,300  |
| C. Engineering   | \$0         |            | \$0       |
| D. Other professionals (see specific line item instructions in Guidelines before completing) | BS \$2,402  |            | \$0       |
| 2. GENERAL OPERATIONAL SERVICES (must be eligible as NFFS)                                   | \$95,169    |            | \$34,010  |
| A. Annual rental value of space (studios, offices, or tower facilities)                      | \$0         |            | \$0       |
| B. Annual value of land used for locating a station-owned transmission tower                 | \$0         |            | \$0       |
| C. Station operating expenses  | BS \$94,866 | BS         | \$34,010  |

|   | 2018 data    | <u>Donor Code</u> | 2019 data |
|---|--------------|-------------------|-----------|
| D. Other (see specific line item instructions in Guidelines before completing)  | OT \$303     |                   | \$0       |
| 3. OTHER SERVICES (must be eligible as NFFS)  | \$588,000    |                   | \$579,884 |
| A. ITV or educational radio   | \$0          |                   | \$0       |
| B. State public broadcasting agencies (APBC, FL-DOE, eTech Ohio)  | SG \$5,888   | SG                | \$5,629   |
| C. Local advertising  | BS \$582,112 | BS                | \$574,255 |
| D. National advertising   | \$0          |                   | \$0       |
| 4. Total in-kind contributions - services and other assets eligible as NFFS (sum of lines 1 through 3), forwards to Line 3a. of the Summary of Nonfederal Financial Support | \$689,071    |                   | \$624,194 |
| 5. IN-KIND CONTRIBUTIONS INELIGIBLE AS NFFS   | \$143,363    |                   | \$178,137 |
| A. Compact discs, records, tapes and cassettes  | \$0          |                   | \$0       |
| B. Exchange transactions  | \$0          |                   | \$0       |
| C. Federal or public broadcasting sources   | \$0          |                   | \$0       |
| D. Fundraising related activities   | BS \$24,092  | BS                | \$10,000  |
| E. ITV or educational radio outside the allowable scope of approved activities  | \$0          |                   | \$0       |
| F. Local productions  | \$0          |                   | \$0       |
| G. Program supplements  | \$0          |                   | \$0       |
| H. Programs that are nationally distributed   | \$0          |                   | \$0       |
| I. Promotional items  | BS \$66,141  | BS                | \$73,812  |
| J. Regional organization allocations of program services  | \$0          |                   | \$0       |
| K. State PB agency allocations other than those allowed on line 3(b)  | \$0          |                   | \$0       |
| L. Services that would not need to be purchased if not donated  | \$0          |                   | \$0       |
| M. Other  | SU \$53,130  | SU                | \$94,325  |

| Description   | Amount   |
|---|----------|
| Revenues derived from digital advertising (i.e. call to action) | \$4,875  |
| USF St. Pete  | \$24,700 |
| USF Sarasota/Manatee  | \$11,140 |
| USF Osher Lifelong  | \$10,320 |
| USF Art Museum  | \$9,500  |
| USF Alumni  | \$7,290  |
| USF College of Arts and Sciences                                | \$3,080  |
| USF Foundation Diversity Initiatives & Scholar Off              | \$2,600  |
| USF Health - Dev. and Alumni Relations                          | \$2,520  |
| USF Music   | \$700    |
| USF College of Public Health                                    | \$5,000  |
| OPEN-Open Partnership Education Network (USF St. Pete)          | \$12,600 |

6. Total in-kind contributions - services and other assets (line 4 plus line 5), forwards to Schedule F, line 1c. Must agree with in-kind contributions recognized as revenue in the AFS. \$832,434      \$802,331

Comments

| Comment                                   | Name | Date | Status |
|---|------|------|--------|
| Schedule D<br>WUSF-FM (1357)<br>Tampa, FL |      |      |        |

| 2018 data | <u>Donor Code</u> | 2019 data |
|-----------|-------------------|-----------|
|-----------|-------------------|-----------|

|  | 2018 data   | <u>Donor<br/>Code</u> | 2019 data |
|--|-------------|-----------------------|-----------|
| 1. Land (must be eligible as NFFS)   | \$0         |                       | \$0       |
| 2. Building (must be eligible as NFFS)   | \$0         |                       | \$0       |
| 3. Equipment (must be eligible as NFFS)  | \$0         |                       | \$0       |
| 4. Vehicle(s) (must be eligible as NFFS)   | \$0         |                       | \$0       |
| 5. Other (specify) (must be eligible as NFFS)  | OT \$61,500 |                       | \$0       |
| 6. Total in-kind contributions - property and equipment eligible as NFFS (sum of lines 1 through 5), forwards to Line 3b. of the Summary of Nonfederal Financial Support               | \$61,500    |                       | \$0       |
| 7. IN-KIND CONTRIBUTIONS INELIGIBLE AS NFFS  | \$0         |                       | \$0       |
| a) Exchange transactions   | \$0         |                       | \$0       |
| b) Federal or public broadcasting sources  | \$0         |                       | \$0       |
| c) TV only—property and equipment that includes new facilities (land and structures), expansion of existing facilities and acquisition of new equipment                                | \$0         |                       | \$0       |
| d) Other (specify)   | \$0         |                       | \$0       |
| 8. Total in-kind contributions - property and equipment (line 6 plus line 7), forwards to Schedule F, line 1d. Must agree with in-kind contributions recognized as revenue in the AFS. | \$61,500    |                       | \$0       |

Comments

| Comment | Name | Date | Status |
|---------|------|------|--------|
|---------|------|------|--------|

**Schedule E**  
**WUSF-FM (1357)**  
**Tampa , FL**

**EXPENSES**

(Operating and non-operating)

**PROGRAM SERVICES**

|                                      | 2018 data   | 2019 data   |
|--------------------------------------|-------------|-------------|
| 1. Programming and production        | \$3,907,700 | \$4,246,015 |
| A. Restricted Radio CSG              | \$147,000   | \$136,300   |
| B. Unrestricted Radio CSG            | \$325,164   | \$259,776   |
| C. Other CPB Funds                   | \$0         | \$24,819    |
| D. All non-CPB Funds                 | \$3,435,536 | \$3,825,120 |
| 2. Broadcasting and engineering      | \$892,200   | \$1,070,228 |
| A. Restricted Radio CSG              | \$0         | \$0         |
| B. Unrestricted Radio CSG            | \$0         | \$0         |
| C. Other CPB Funds                   | \$0         | \$0         |
| D. All non-CPB Funds                 | \$892,200   | \$1,070,228 |
| 3. Program information and promotion | \$789,597   | \$1,120,529 |
| A. Restricted Radio CSG              | \$0         | \$0         |
| B. Unrestricted Radio CSG            | \$0         | \$0         |
| C. Other CPB Funds                   | \$0         | \$0         |
| D. All non-CPB Funds                 | \$789,597   | \$1,120,529 |

| <b>PROGRAM SERVICES</b>   | <b>2018 data</b>   | <b>2019 data</b>    |
|---|--------------------|---------------------|
| <b>SUPPORT SERVICES</b>   | <b>2018 data</b>   | <b>2019 data</b>    |
| 4. Management and general   | \$1,200,053        | \$1,476,519         |
| A. Restricted Radio CSG   | \$0                | \$0                 |
| B. Unrestricted Radio CSG   | \$6,618            | \$3,200             |
| C. Other CPB Funds  | \$0                | \$10,181            |
| D. All non-CPB Funds  | \$1,193,435        | \$1,463,138         |
| 5. Fund raising and membership development  | \$1,582,030        | \$1,741,714         |
| A. Restricted Radio CSG   | \$0                | \$0                 |
| B. Unrestricted Radio CSG   | \$0                | \$0                 |
| C. Other CPB Funds  | \$0                | \$0                 |
| D. All non-CPB Funds  | \$1,582,030        | \$1,741,714         |
| 6. Underwriting and grant solicitation  | \$960,971          | \$1,025,962         |
| A. Restricted Radio CSG   | \$0                | \$0                 |
| B. Unrestricted Radio CSG   | \$0                | \$0                 |
| C. Other CPB Funds  | \$0                | \$0                 |
| D. All non-CPB Funds  | \$960,971          | \$1,025,962         |
| 7. Depreciation and amortization (if not allocated to functional categories in lines 1 through 6) | \$0                | \$0                 |
| A. Restricted Radio CSG   | \$0                | \$0                 |
| B. Unrestricted Radio CSG   | \$0                | \$0                 |
| C. Other CPB Funds  | \$0                | \$0                 |
| D. All non-CPB Funds  | \$0                | \$0                 |
| <b>8. Total Expenses (sum of lines 1 to 7) must agree with audited financial statements</b>       | <b>\$9,332,551</b> | <b>\$10,680,967</b> |
| A. Total Restricted Radio CSG (sum of Lines 1.A, 2.A, 3.A, 4.A, 5.A, 6.A, 7.A)                    | \$147,000          | \$136,300           |
| B. Total Unrestricted Radio CSG (sum of Lines 1.B, 2.B, 3.B, 4.B, 5.B, 6.B, 7.B)                  | \$331,782          | \$262,976           |
| C. Total Other CPB Funds (sum of Lines 1.C, 2.C, 3.C, 4.C, 5.C, 6.C, 7.C)                         | \$0                | \$35,000            |
| D. Total All non-CPB Funds (sum of Lines 1.D, 2.D, 3.D, 4.D, 5.D, 6.D, 7.D)                       | \$8,853,769        | \$10,246,691        |

**INVESTMENT IN CAPITAL ASSETS**

Cost of capital assets purchased or donated

|   | <b>2018 data</b>   | <b>2019 data</b>    |
|---|--------------------|---------------------|
| 9. Total capital assets purchased or donated                                      | \$80,597           | \$98,852            |
| 9a. Land and buildings  | \$0                | \$0                 |
| 9b. Equipment   | \$19,097           | \$98,852            |
| 9c. All other   | \$61,500           | \$0                 |
| <b>10. Total expenses and investment in capital assets (Sum of lines 8 and 9)</b> | <b>\$9,413,148</b> | <b>\$10,779,819</b> |

**Additional Information**

(Lines 11 + 12 must equal line 8 and Lines 13 + 14 must equal line 9)

|   | 2018 data   | 2019 data   |
|---|-------------|-------------|
| 11. Total expenses (direct only)                        | \$8,438,618 | \$9,878,636 |
| 12. Total expenses (indirect and in-kind)               | \$893,933   | \$802,331   |
| 13. Investment in capital assets (direct only)          | \$19,097    | \$98,852    |
| 14. Investment in capital assets (indirect and in-kind) | \$61,500    | \$0         |

Comments

| Comment                                   | Name | Date | Status |
|---|------|------|--------|
| Schedule F<br>WUSF-FM (1357)<br>Tampa, FL |      |      |        |

**2019 data**

**1. Data from AFR**

|                        |              |
|------------------------|--------------|
| a. Schedule A, Line 22 | \$9,131,665  |
| b. Schedule B, Line 5  | \$1,406,228  |
| c. Schedule C, Line 6  | \$802,331    |
| d. Schedule D, Line 8  | \$0          |
| e. Total from AFR      | \$11,340,224 |

**Choose Reporting Model**

You must choose one of the three reporting models in order to complete Schedule F. After making your selection, click the "Choose" button below, which will display your reporting model. When changing to a different reporting model all data entered in the current reporting model will be lost.

- FASB   
  GASB Model A proprietary enterprise-fund financial statements with business-type activities only   
  GASB Model B public broadcasting entity-wide statements with mixed governmental and business-type activities

**2019 data**

**2. GASB Model A proprietary enterprise-fund financial statements with business-type activities only**

|   |              |
|---|--------------|
| a. Operating revenues   | \$11,321,544 |
| b. Non-operating revenues   | \$18,678     |
| c. Other revenue  | \$0          |
| d. Capital grants, gifts and appropriations (if not included above) | \$0          |
| e. Total From AFS, lines 2a-2d                                      | \$11,340,222 |

**Reconciliation**

**2019 data**

|  |     |
|--|-----|
| 3. Difference (line 1 minus line 2)  | \$2 |
| 4. If the amount on line 3 is not equal to \$0, click the "Add" button and list the reconciling items. | \$2 |

| Description | Amount |
|-------------|--------|
| Rounding    | \$2    |

Comments

| Comment | Name | Date | Status |
|---------|------|------|--------|
|---------|------|------|--------|